

Deepak Nitrite Limited



About:

[NSE - DEEPAKNTR, BSE - 506401]

Headquartered at Vadodara, Gujarat, Deepak Nitrite Limited is a multi-division & multi-product, chemical intermediates company with manufacturing facilities at Nandesari & Dahej in Gujarat, Roha and Taloja in Maharashtra, and at Hyderabad, having product portfolio of Basic Chemicals (BC), Fine & Specialty Chemicals (FSC) & Performance Products (PP). Further, it also manufactures Phenol and Acetone, through its wholly owned subsidiary Deepak Phenolics. As a partner of choice for domestic and global chemical majors, Deepak Nitrite Limited is one of the fastest growing companies in India that adheres to Responsible Care.

Exchanges	NSE & BSE
Sector	Commodity Chemicals
Ticker /Code	DEEPAKNTR / 506401
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Products

Basic Chemicals

High volume segment consisting of Bulk Chemicals & Commodities.

Nitro Toluenes, Fuel Additives, Sodium Nitrite



Colorants



Refinery



Rubber

Fine & Specialty Chemicals

Includes niche products that require greater value addition.

Specialty, Xylidines, Oximes, Cumidines



Colorants



Pharmaceuticals



Agrochemicals

Performance Products

DNL is a fully integrated manufacturer of FWA.

DASDA / FWA



Paper



Detergents



Textiles

Phenol & Acetone

- Mega Greenfield, largest, most efficient, state-of-the art, IoT-enabled and lowest thermal footprint plant, powered by latest technology of KBR, US, Honeywell and Thyssenkrupp, aligned with Make in India initiative, manufacturing 200,000 MTPA of Phenol and 120,000 MTPA of the co-product Acetone, supported by manufacturing capacity of 260,000 MT of Cumene
- Overall CAPEX of Rs. 1,400 crores
- Both plants: Phenol & Acetone has touched 92% utilization
- Deepak Phenolics Limited's turnover has crossed 1000 Cr.
- The Acetone derivative Iso-Propyl Alcohol (IPA) -starting soon

Value Prop

- Large product portfolio of value-added intermediates
- Among top 3 global players in Xylidines, Cumidines and Oximes
- Exports to 30 countries and expanding
- Balanced import-export revenue
- Largest Phenol and Acetone plant in India with increasing demand and abundance of raw materials

Key Customers



L'ORÉAL



Manufacturing Facilities, Technology and R&D Capabilities

- Fully integrated infrastructure equipped to manage a product right from design to dispatch lends DNL a strong competitive advantage
- DNL's state-of-the-art manufacturing facilities are equipped to handle even bulk hazardous raw materials like Benzene, Toluene, Xylene, Ammonia, concentrated Nitric Acid, concentrated Sulphuric Acid, Chlorine and Sulphur Trioxide
- World-class facilities with clear logistic advantages at Dahej, Nandesari, Roha, Taloja and Hyderabad
- Innovation is embedded in the DNA of Deepak Nitrite Limited. The company has a dedicated R&D facility recognized by Dept. of Science and Technology, (DSIR) GoI, with 70+ scientists, 19 patents filed



Key Management Personnel

Mr. Deepak C. Mehta – Chairman & Managing Director

Mr. Umesh Asaikar - Executive Director & CEO

Mr. Sanjay Upadhyay – Director, Finance & CFO

Mr. Maulik Mehta - Whole-time Director

Mr. Sai Prasad Jadav - President (F&SC)

Mr. Girish Starkar - President (BCC)

Key Shareholders

Reliance Small Cap Fund	4.65%
Franklin India Smaller Companies Fund	4.12%
L&T Emerging Businesses Fund	3.64%
ICICI Lombard General Insurance Co.	2.93%
IDFC Sterling Equity Fund	2.37%

Financial Summary

(Rs. Cr)	FY20	FY19	Y-o-Y
Revenue from operations	2230	1792	24%
EBITDA	804	308	161%
PBT	706	212	232%
PAT	544	138	294%
EPS (Rs. Per Share)	39.89	10.12	294%

Strong demand from major customers and key end user industries led to revenue growth across all the Strategic Business Units (SBUs). *Net Profit is before exceptional items.

Awards

- Best Innovation in Digital Communication **2020**
- Times Icon of Vadodara **2020**
- Rising brand of Asia- Certificate of merit **2019**
- IBC- India's most trusted award **2019**
- Fortune Next 500 **2019**
- ET Now CSR Award **2018**